BUSINESS POLICIES

PATENT & TRADEMARK RIGHTS  U.S. plant patent laws prohibit the propagation of patented plant materials for personal use, offering for sale or selling the plant so reproduced or any of its parts, including the fruit, throughout the United States or from importing the plant so reproduced or any part thereof into the United States. The life of the patent is 20 years. Permission must be obtained in writing from Willow Drive Nursery prior to top working or propagating our patented varieties. The use of Willow Drive Nursery’s trademarks without authorization is prohibited.

SCIONWOOD AND FRUIT COLOR  Whenever possible, our scionwood is carefully selected from mature bearing trees. In spite of this effort, it is the nature of some varieties to be unstable in developing fruit color at harvest time. Environment and growing practices can also affect the color formation. Because of this, we cannot accept responsibility for the fruit color, type, tree structure or other varietal defects.

Whenever possible Willow Drive uses virus free scionwood for propagation. However, not all varieties are available virus free. Please contact your Willow Drive representative if you have any questions.

TWO-YEAR BUDDED TREES  Willow Drive Nursery fills commercial orders with trees grown in place for two years (that is two-year-old rootstocks and one-year-old tops). This type of tree offers the commercial orchardist a distinct advantage over one-year-old grafted trees. For almost the same money, the two-year-old budded tree with a larger and more fibrous root system survives much better in transplanting, gets off to a quicker start, matures faster and produces sooner.

REPLACEMENT POLICY  Willow Drive Nursery warrants the trees to be true-to-name, alive, and in good condition. If trees arrive damaged, or they do not appear to start properly, please call us at once. We may be able to help you with the problem! It takes both you and us to successfully transfer the dormant trees through the transplanting process. If the trees fail to grow within the first growing season with proper care on your part and replacements are needed, Willow Drive will replace the trees at no cost.

Willow Drive Nursery will not be responsible for tree losses when the grower stores nursery trees with apples or in poorly ventilated apple storage rooms; plants new trees into fumigated orchard before soil is free from fumigant, causing major tree damage or poor tree performance; or abuses the trees by allowing tree desiccation or weed competition to occur through poor management practices. The orchardist is responsible for planting conditions and utilization of varieties and rootstocks.

SHIPPING INFORMATION  The trees are shipped F.O.B., Ephrata, WA. When the trees are shipped on our trucks, we are responsible for damage in shipping. When the trees are shipped on your trucks, or on private commercial carriers, you are responsible for damage in shipping. It is your responsibility to contact the carrier and submit the damage claims to commercial carriers. We recommend that small shipments be sent by air freight during the cold winter months or by UPS when there is no fear of freezing. Larger shipments can be shipped by heated trucks except during extreme cold weather conditions.

BOXING COSTS  Trees will be boxed at cost upon buyer’s request.

TREES DELIVERED IN OUR TOTAL CARE SYSTEM PALLETS  In Washington State and British Columbia, Canada, we will deliver and pick up the pallets at cost at grower’s request. The growers are welcome to pick up tree orders in pallets also. These PALLETs MUST BE RETURNED WITHIN 45 DAYS from delivery. $85.00 per pallet will be charged for all unreturned or destroyed pallets.

FIREBLIGHT SUSCEPTIBILITY  Many of the new varieties being planted today are susceptible to fireblight. Special care and preventative sprays are recommended for newly planted orchards.

TERMS OF PAYMENT  Until credit is established, all orders must be prepaid. Once credit is established, payment is due in full within 30 days following the invoice date. A service charge of 1.5% per month is charged on invoice balances unpaid after 30 days. Payment may be made with currency, check or bank transfer.

1% CERTIFICATION TAX  Washington State requires a 1% certification tax to be assessed on all fruit tree sales. The money is used for the improvement and certification of fruit tree nursery stock grown in Washington State.

MINIMUM ORDERS  For orders less than 30 trees, add $15 per tree.

DEPOSITS  All tree orders and contracts require a deposit. Tree order allocations are made based on replacement trees being first, then on the date the deposit was received at Willow Drive Nursery.

WHOLESALE NURSERY  Willow Drive Nursery is a wholesale nursery only.

BRITISH COLUMBIA, CANADA  As of spring delivery 2013, Willow Drive will not warranty trees shipped to British Columbia due to fumigation related issues.

Contact our office at 888-548-7337
Visit us online at www.willowdrive.com

OWNERS

Roger Adams, Brett Adams, Jim Adams, Ken Adams, Roy Colver, Richard Adams, Stuart Adams
**APPLES**

Royal Red Honeycrisp® USPP #22,244
Lady in Red (A SPORT OF CRIPPS PINK) USPP #18,787
Buckeye* Gala
Cosmic Crisp™ (WA-38 CV) USPP #24,210
Chelan Spur™ USPP #26,638
Ultima Gala* USPP #13,753
Maia 1 USPP #24,579
Buckeye® Gala
Cosmic Crisp™ (WA-38 CV) USPP #24,210
Chelan Spur™ USPP #26,638
Ultima Gala* USPP #13,753
Maia 1 USPP #24,579
Aztec Fuji® DT2 Variety
Jonastar® Jonagold USPP #20,590
RubyMac® USPP #19,891
Granny Smith
It* Red Delicious
SnowSweet* USPP #19,446
Kumeu Crimson® Braeburn
Brookfield* Gala

**CHERRIES**

Early Robin* USPP #13,951
Sweetheart
Chelan™ (PC 7146-23 CV)
Santina™ (13S-5-22) USPPAF
EbonyPearl® (NY 32)
BurgundyPearl® (NY 38L)
Tieton® (PC 7144-6 CV) USPP #11,395
Skeena® USPP #11,392
Benton® (PC 7146-8 CV) USPP #15,847
Lapins
Rainier
Kootenay® USPP #18,849
Summune (CRISTALINA™)
Attika* KORDIA
Balaton™
Bing
BlackGold™ USPP #17,301
BlackPearl® (NY 8139)
Black York®

**PEARS**

Bartlett
Columbia Red D’Anjou™
Golden Russet® Bosc
D’Anjou
Forelle
Bosc

Blondee USPP #19,007
Galaval* USPP #19,909
Ambrosia
Cameo* Brand (CAUDLE CV.) USPP #9,068
Chrisolyn* Jonathan USPP #21,300
HoneyCrisp
Joburn™ Braeburn USPP #11,992
Liberty
LindaMac®
Redcot*
Rising Sun* Fuji
Ruby Jon*
Smoother™ Golden Delicious
Spartan
Zestar!! USPP #11,367

Black Republican
BlushingGold™
Cowiche™ (PC 7903-2 CV.) USPP #21,073
Danube*
Hedelfingen
Hudson
Index™ (PC 7222-1 CV) USPP #10,469
Kiona™ (PC 8007-2 CV.) USPP #20,526
Montmorency
RadiancePearl® (NY 7679)
Regina™ (YORK 57/201CV) USPP #11,530
Rynbrandt
Sandara Rose* Schmidt
Sumleta (SONATA™) USPP #11,378
Ulster
Van
WhiteGold® USPP #18,892

Comice
Concorde®
Red Clapp’s Favorite
Red Sensation
Seckel
APPLE ROOTSTOCKS

Standards/Mallings:

**Budagovsky 9** BUD 9
This dwarfing, M9-size rootstock is very resistant to collar rot and moderately resistant to powdery mildew and scab. Superior winter hardiness has increased grower awareness; support is required.

**M9-337**
Ideal for high-density plantings. Performs similar to EMLA 9, cropping early with large fruit size. Best production occurs on fertile, well drained soils with consistent moisture. Brittle roots and poor anchorage necessitate tree support.

**M9-NIC29**
This dwarfing rootstock of Belgian origin produces a tree slightly more vigorous than M9-337. The root system is more expansive and fibrous than the M9-337. Tree support is required.

**EMLA 26**
EMLA 26 provides better anchorage than M9; however, it is still shallow-rooted and subject to drought stress. It is more precocious than EMLA 7, but tends to be less vigorous. Moderately susceptible to crown rot and susceptible to fireblight. Support is recommended.

**EMLA 106**
EMLA 106 is an excellent choice for spur-type Red Delicious varieties. It has heavy cropping potential with moderate vigor. It does well in a wide range of temperatures and has good anchorage. It is resistant to woolly apple aphid, but very susceptible to collar rot.

**Budagovsky 118** BUD 118
A Russian-bred rootstock that produces a tree slightly larger than EMLA 111 with precocity that exceeds EMLA 106. It is slightly susceptible to powdery mildew and crown gall and is recommended on dry, sandy soils, replant sites and for low temperature climates.

**GENEVA® fireblight and crown/rot resistant rootstocks:**

**GENEVA® ‘G.11’** USPP #11,070
This M9-337-size root is very productive, showing higher yield efficiencies than many commercial roots, including M9 trials. Suckering is light and susceptibility to woolly apple aphid is moderate. It does not show resistance to replant disease.

**GENEVA® ‘G.41’** USPP #17,139
This release from Cornell University’s rootstock program is creating strong interest with growers. It produces a tree similar to M9 with better productivity. Branch angles tend to be naturally flatter and the selection is very winter hardy. It is highly resistant to wooly apple aphid and has shown tolerance to replant disease.

**GENEVA® ‘G.935’** USPP #17,063
Released in 2005, G.935 is a dwarfing rootstock that is resistant to Fire Blight and Crown Rot and similar in size to M9-NIC29. It appears to have good graft union strength but given its heavy cropping, tree support is recommended. The rootstock is susceptible to woolly apple aphid, but has shown tolerance to replant disease.

**GENEVA® ‘G.202’**
This EMLA 26 size root is highly resistant to woolly apple aphid. Extensive data has been collected in NY and New Zealand. It has shown tolerance to replant disease. Yields are better than EMLA 26 but not as good as GENEVA® ‘G.935’. It would make a good choice for week growing scion cultivars.

**GENEVA® ‘G.890’** USPP #23,327
A new release from Cornell University, this rootstock is similar in size to EMLA 7. It is replant disease tolerant and highly resistant to wooly apple aphid. It makes an excellent replacement for GENEVA® ‘G.30’. Availability is very limited at this time.

**GENEVA® ‘G.210’** USPP #23,337
Another new release from Cornell University, this high performing rootstock is one of the most replant disease tolerant rootstocks available. Its size is comparable to EMLA 7. It is also very resistant to fireblight and woolly apple aphids.
# POST BUD PRICE LIST

## APPLES

<table>
<thead>
<tr>
<th>Rootstock</th>
<th>Caliper</th>
<th>30</th>
<th>500</th>
<th>1000</th>
<th>5000</th>
</tr>
</thead>
<tbody>
<tr>
<td>EMLA 111</td>
<td>1/4&quot;</td>
<td>6.78</td>
<td>6.22</td>
<td>6.04</td>
<td>5.87</td>
</tr>
<tr>
<td>BUD 118</td>
<td>3/8&quot;</td>
<td>7.69</td>
<td>7.05</td>
<td>6.85</td>
<td>6.65</td>
</tr>
<tr>
<td>EMLA 106</td>
<td>7/16&quot;</td>
<td>8.59</td>
<td>7.88</td>
<td>7.65</td>
<td>7.43</td>
</tr>
<tr>
<td>EMLA 7</td>
<td>1/2&quot;</td>
<td>9.04</td>
<td>8.30</td>
<td>8.06</td>
<td>7.82</td>
</tr>
<tr>
<td>EMLA 26</td>
<td>5/8&quot;</td>
<td>9.50</td>
<td>8.71</td>
<td>8.46</td>
<td>8.21</td>
</tr>
<tr>
<td>BUD 9</td>
<td>3/4&quot;</td>
<td>9.95</td>
<td>9.13</td>
<td>8.86</td>
<td>8.60</td>
</tr>
</tbody>
</table>

**Cherry Royalties (Add to Base Price)**

- Attika*  $0.20
- Balaton*  $0.75
- Benton*  $1.00
- BlackIce*  $1.25
- BlackGold*  $1.00
- BlackPearl* NY 8139  $1.00
- BlackYork*  $1.00
- Blushing Gold*  $1.00
- BurgundyPearl* NY 38L  $1.00
- Chelan*  $0.75
- Cowiche*  $1.00
- Danube*  $1.00
- Early Robin*  $1.00
- EbonyPearl* NY 32  $1.00

## CHERRIES

<table>
<thead>
<tr>
<th>Rootstock</th>
<th>Caliper</th>
<th>30</th>
<th>500</th>
<th>1000</th>
<th>5000</th>
</tr>
</thead>
<tbody>
<tr>
<td>MAZZARD MAHALEB</td>
<td>1/4&quot;</td>
<td>6.78</td>
<td>6.22</td>
<td>6.04</td>
<td>5.87</td>
</tr>
<tr>
<td>GISELA*</td>
<td>3/8&quot;</td>
<td>7.69</td>
<td>7.05</td>
<td>6.85</td>
<td>6.65</td>
</tr>
<tr>
<td>7/16&quot;</td>
<td>8.59</td>
<td>7.88</td>
<td>7.65</td>
<td>7.43</td>
<td></td>
</tr>
<tr>
<td>1/2&quot;</td>
<td>9.04</td>
<td>8.30</td>
<td>8.06</td>
<td>7.82</td>
<td></td>
</tr>
<tr>
<td>5/8&quot;</td>
<td>9.50</td>
<td>8.71</td>
<td>8.46</td>
<td>8.21</td>
<td></td>
</tr>
<tr>
<td>3/4&quot;</td>
<td>9.95</td>
<td>9.13</td>
<td>8.86</td>
<td>8.60</td>
<td></td>
</tr>
</tbody>
</table>

Royalty Additional $1.70

Royalty cannot be included in tree price

## PEARS

<table>
<thead>
<tr>
<th>Rootstock</th>
<th>Caliper</th>
<th>30</th>
<th>500</th>
<th>1000</th>
<th>5000</th>
</tr>
</thead>
<tbody>
<tr>
<td>OHxF 87</td>
<td>1/4&quot;</td>
<td>7.54</td>
<td>6.91</td>
<td>6.71</td>
<td>6.52</td>
</tr>
<tr>
<td>3/8&quot;</td>
<td>8.54</td>
<td>7.84</td>
<td>7.61</td>
<td>7.39</td>
<td></td>
</tr>
<tr>
<td>7/16&quot;</td>
<td>9.55</td>
<td>8.76</td>
<td>8.50</td>
<td>8.26</td>
<td></td>
</tr>
<tr>
<td>1/2&quot;</td>
<td>10.05</td>
<td>9.22</td>
<td>8.95</td>
<td>8.69</td>
<td></td>
</tr>
<tr>
<td>3/4&quot;</td>
<td>11.05</td>
<td>10.14</td>
<td>9.85</td>
<td>9.56</td>
<td></td>
</tr>
</tbody>
</table>

* Price includes #2Lg also

## GET ADDITIONAL SAVINGS ON ORDERS OF 1,000 OR MORE TREES WITH A

**Pre-Bud Contract**

- Orders must be placed by the end of June.
- Deposit due by July 15th or pre-bud prices are forfeited.
- Contact our office or your sales representative for specific terms and conditions for contract growing.

### APPLE ROYALTIES (ADD TO BASE PRICE)

- Ambrosia* (Canada Only)  $12.00
- Aztec Fuji* DT 2 VARIETY  $1.00
- Blondee*  $1.00
- Buckeye Gala  $1.00
- Cameo*  $0.50
- Chrisolyrn Jonathan  $1.00
- Cosmic Crisp*  $1.00
- Evercrisp*  $1.00
- Honeycrisp (Canada Only)  $1.35
- It* Red Delicious  $0.50
- Joburn* Braeburn  $1.00
- Jonastar* Jonagold  $1.00
- Kumeu Crimson* Braeburn  $1.00
- Lady in Red  $1.35
- LindaMac*  $1.00
- Mazzard*  $1.00
- Morrer’s Jonagored Supra*  $0.75
- Mt. Blanc*  $0.35
- Mt. Evereste*  $0.35
- Morning Mist* Fuji  $1.00
- Pink Lady* Brand  $1.25
- Pink Lady* Brand Maslin CV  $2.00
- Redcord*  $0.75
- Rising Sun* Fuji  $1.00
- Royal Red Honeycrisp*  $1.50
- Ruby Jon*  $1.00
- RubyMac*  $1.25
- Snowsweet*  $1.00
- Ultima Gala*  $1.00
- Zestari*  $1.00
- Brookfield Gala*  $0.60

### PEAR ROYALTIES (ADD TO BASE PRICE)

- Golden Russett* Bosc  $0.50

- Washington State Certification tax will be charged on all fruit tree sales.
- Boxing and shipping charges are not included in tree price.
- Prices shown are F.O.B. Ephrata, WA USA.
- Warranty not applicable for orders less than 10 trees.
- Add $15 per tree for orders under 30 trees.
Contact our office at 888-548-7337 or your local Willow Drive Nursery representative with questions or for additional information.

**Washington Sales**

**Jim Adams**  
Office: 509-787-1555  
Mobile: 509-670-7879  
jim@willowdrive.com

**Roy Colver**  
Office: 509-787-1555  
Mobile: 509-237-3846  
roy@willowdrive.com

**Matt Black**  
Inventory Control  
Office: 509-787-1555  
matt@willowdrive.com

**Regional Sales**

**Debbie Cloward**  
Allred Orchards  
Payson, Utah  
Mobile: 801-360-5114  
dcloward@gmail.com

**Jeff Nix**  
Hendersonville,  
North Carolina  
Office: 828-685-9429  
jeffnix82@yahoo.com

**Leonard Aubert**  
Parkdale, Oregon  
Office: 541-308-6008  
aubert@gorge.net

**Debbie Cloward**  
Allred Orchards  
Payson, Utah  
Mobile: 801-360-5114  
dcloward@gmail.com

**Stan Peterson**  
Ludington, Michigan  
Toll Free: 888-333-1464  
stan@fruit-treesales.com

**Larry Traubel**  
Cedaredge, Colorado  
Mobile: 970-234-3424  
larry@cropworx.net

**Summit Tree Sales**  
Lawrence, Michigan  
Toll Free: 800-424-2765  
summit@summittreesales.com

**Summit Tree Sales**  
Lawrence, Michigan  
Toll Free: 800-424-2765  
summit@summittreesales.com

**Larry Lutz**  
Scotian Gold Cooperative  
Coldbrook, Nova Scotia  
Office: 902-679-6790  
Mobile: 902-680-5027  
larry.lutz@scotiagold.com